

A group of nine business professionals, five men and four women, are standing in a line against a dark background with a faint world map. They are all dressed in professional business attire, including suits and blouses. The central figure is a man in a dark suit with his arms crossed. The text "Gamified Business Simulation" is overlaid in large white font across the middle of the group.

# Gamified Business Simulation

## Leadership Styles

[www.mmmts.com](http://www.mmmts.com)

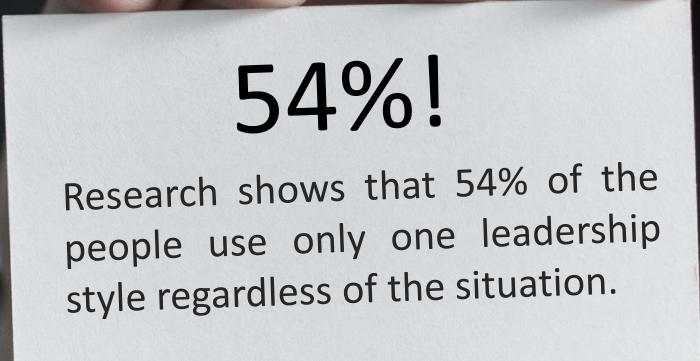
# GAMIFIED SIMULATION

A photograph of a conference room. In the foreground, a long, polished wooden conference table is visible, with several black leather chairs arranged around it. The room is dimly lit, with framed certificates or documents on the wall in the background. The overall atmosphere is professional and serious.

## Unparalleled Learning Experience

This is an engaging, challenging and robust 1-2 hours learning experience that stretches managers to confront complex people management issues. Participants make critical decisions and apply leadership skills to manage simulated team members and navigate through challenging, realistic situations in a rich simulated environment.

# LEADERSHIP STYLES

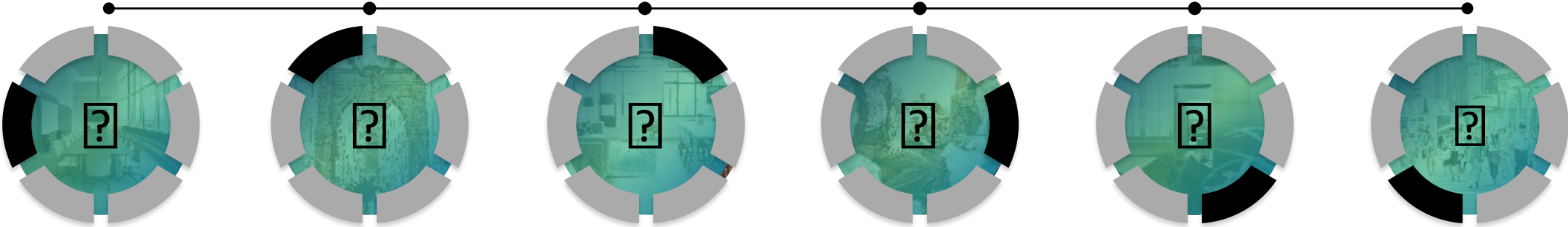
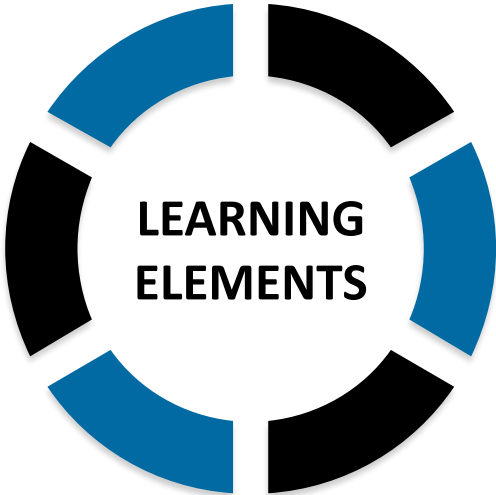
A close-up photograph of a hand holding a white rectangular card. The card is held in front of a blurred background of a person in a white shirt and dark jacket. The card contains the text '54%!' in large bold font, followed by a smaller line of text: 'Research shows that 54% of the people use only one leadership style regardless of the situation.'

**54%!**

Research shows that 54% of the people use only one leadership style regardless of the situation.

Leadership Styles focus on making employees aware of the breadth of Leadership approaches at their disposal and develop in-depth understanding of **when and how to use a particular Leadership style**. Based on proven models and time tested research, the simulation experience aids the development of more responsive and adaptable leaders.

# LEARNING ELEMENTS



**LEADERSHIP  
STYLES**

**PEOPLE  
MANAGEMENT**

**BUILDING  
TRUST**

**TASK  
PRIORITIZATION**

**DELEGATION**

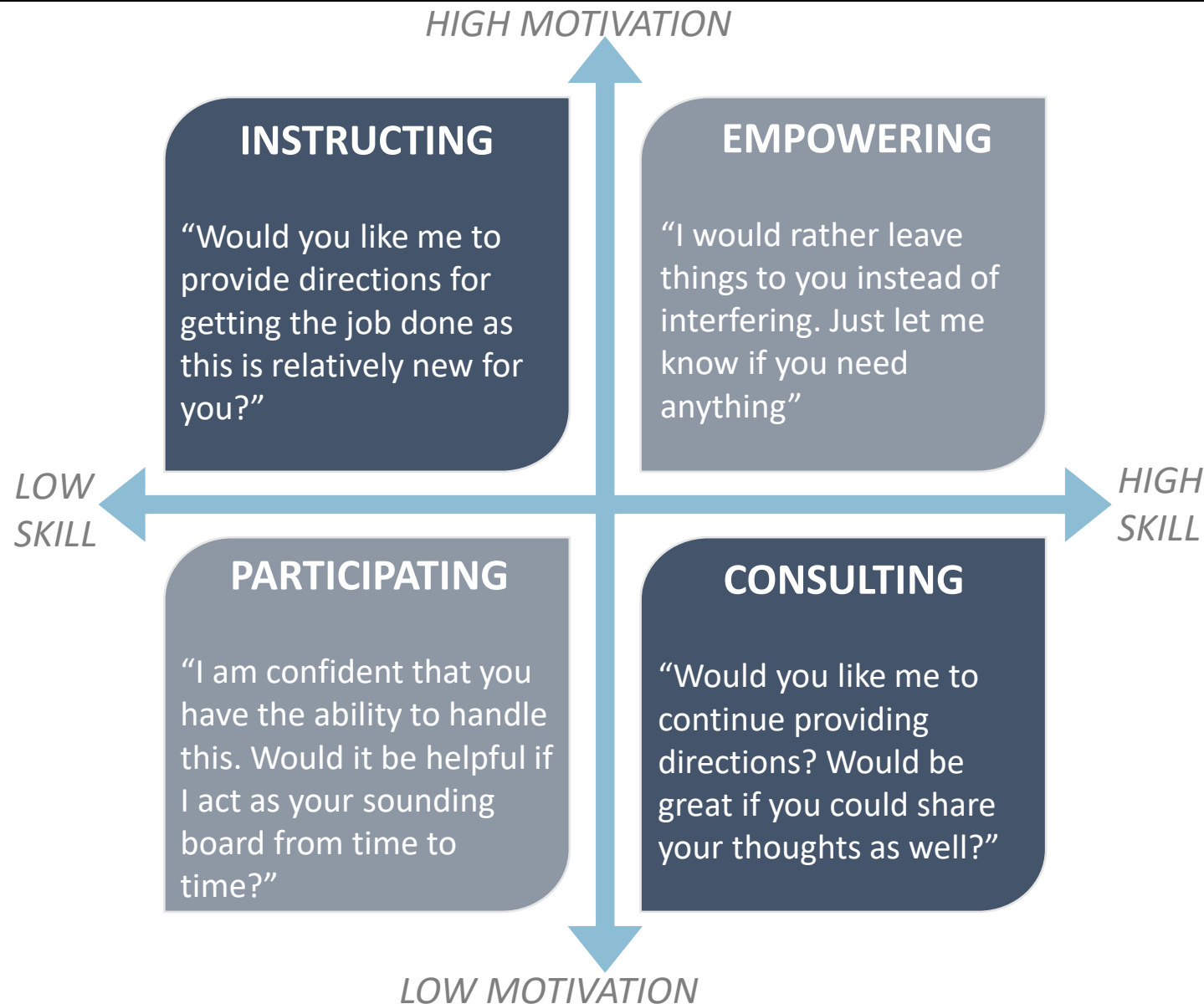
**AGILITY AND  
RESPONSIVENESS**

# LEADERSHIP STYLES

## ONE SIZE DOES NOT FIT ALL

Research shows that employees need different levels of direction and support depending on their level of skill and motivation.

Leadership Style Matrix unravels the secret to adapt the right approach based on the situation at hand



# REPORT

## DEVELOPMENTAL REPORT



Performance Summary



Competencies Displayed



Developmental Imperatives



Exercises and Worksheets



Leadership Styles and Tips

### Agility



It is imperative to make adjustments quickly when things are not working as planned. One of the most important findings about successful leaders of change is the simple fact that they tend to be very timely in making decisions, solving problems, removing roadblocks, and fighting the tyranny of the urgent.

**Evaluation metric in LeadPro:** Are you taking too long (delay in response) to respond to undesirable changes at your workplace?

### Communication



Clear communication is the most important key to a leader's success. The best leaders motivate and inspire their people through clear communication. So to grow as a leader and manager, you must learn to be an effective, compelling communicator.

**Evaluation metric in LeadPro:** How well you have been able to identify the needs to communicate with team members? Have you been able to communicate your thoughts clearly?

### Flexibility



A leader must be able to understand the needs of the followers, then adjust his or her management style to meet those needs. The leader must be able to move seamlessly from one type of leadership style to another.

**Evaluation metric in LeadPro:** How successful you have been in reading the situation well and adapting to different leadership styles?

### Listening



The ability to listen well is a cornerstone of good leadership.

**Evaluation metric in LeadPro:** How attentive you were to the feedback given by your team members and how effectively you responded to them.

# HIGHLIGHTS

## RESEARCH DRIVEN



Designed on some of the most used Leadership models that have stood the test of time

**Paul**  
Sales Head - Commercial(Large)

He is a seasoned professional with exceptional networking skills. He likes going after big accounts and converts them, giving the smaller ones to others to pursue and close. He has been awarded the best in Sales for the last 2 years in a row.

Skill **79** Motivation **70**

## INSTANT FEEDBACK AND ANALYTICS



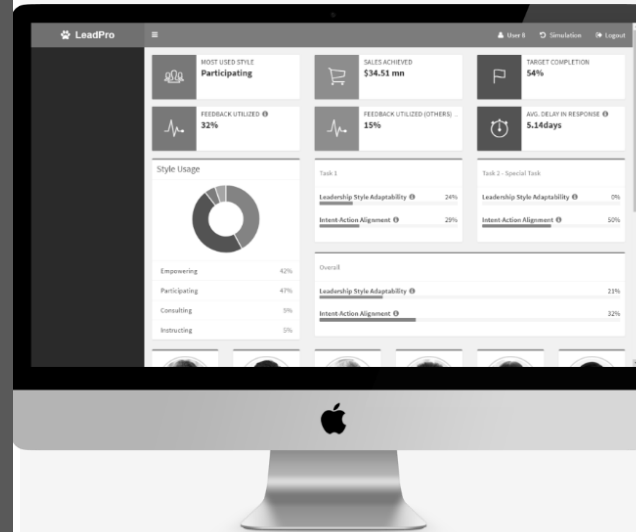
Get instant feedback on actions by the virtual team members and modify actions to figure out the right approach



## EXPERIENCE 'HUMAN' IN HUMAN RESOURCES



Witness the impact of your decisions on smart AI driven bots and learn before you make a mistake in real life



## UNIVERSALLY IMPACTFUL



Experienced by over 10,000 people from 35 countries across domains and functions

# BENEFITS

## Drive Behavior Change

Learnings that mirrors their day to day situations gets translated into behavior change much faster. Tools to map and help leaders adopt appropriate styles at the workplace further aid the process

## Accelerate Development

With the appropriate direction and support, people progress through development levels more quickly, accelerating their growth so they can deliver greater value to the company



## Increase Retention

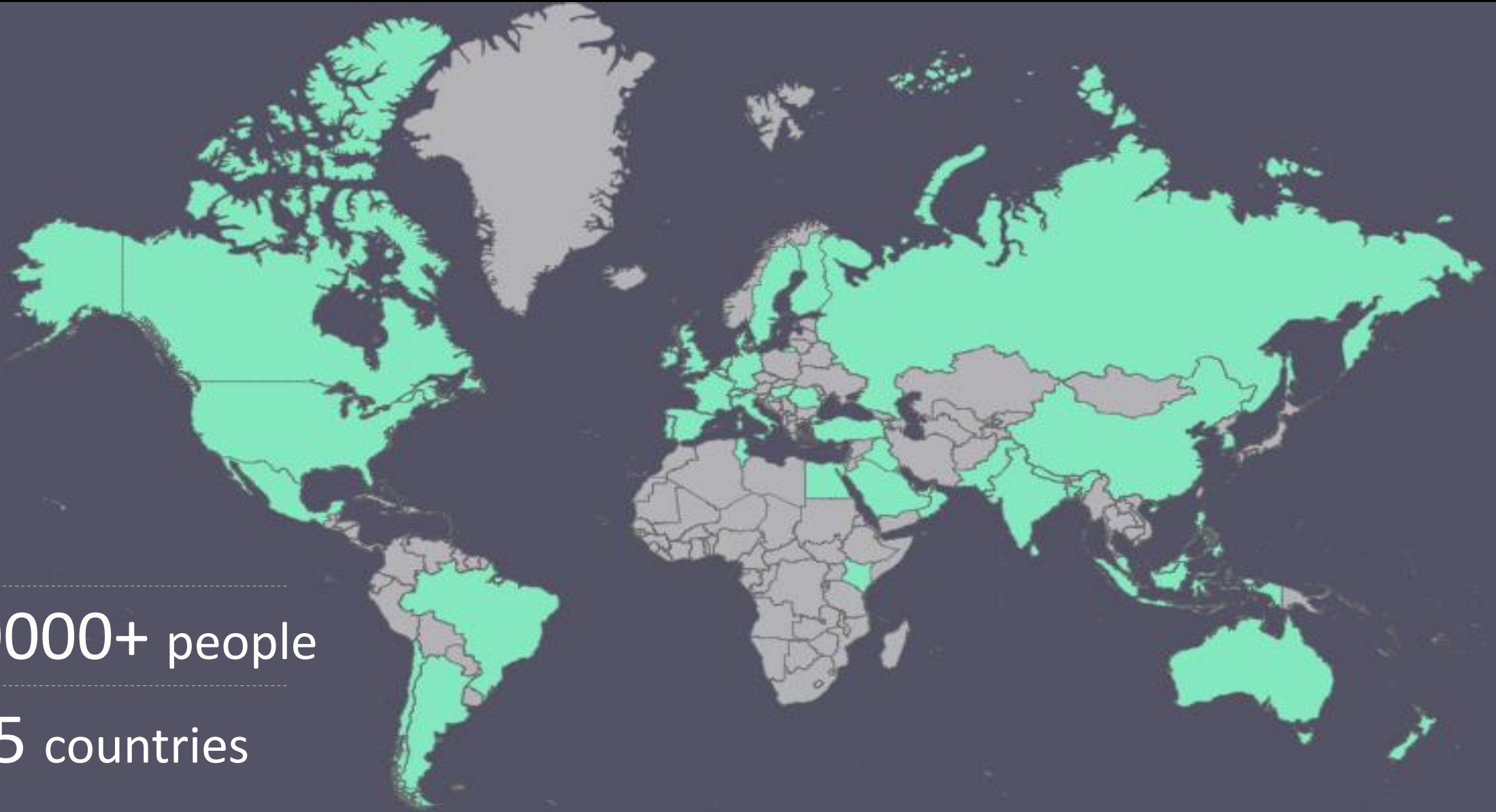
Leaders who match their style to the needs of their people raise morale, make others feel valued, and ultimately increase commitment, engagement, and retention.



# USAGE

10000+ people

35 countries



# FEEDBACK

Very interesting simulation. Helped to understand hidden interactions in managing people.

It is a good tool to understand how you work in real situation. You can do course corrections to improve on getting the results.

Fascinating and involving - very much enjoyed.

The game puts real life situations into a simulation while keeping view on dash board and clarity on willingness and ability. It could not be better. Really super!



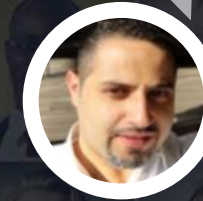
Guillaume Fregere  
Comm. Manager  
EDM, London



Guirvinder Singh  
Facilities Director  
Fortis, India



Jon Simpson  
Director  
Tygris, UK



Mohd. Banat  
Country Manager  
Hilti, Kuwait

# SNEAKPEEK

The dashboard features a dark grey sidebar on the left with the following menu items: 'Select Team Action', 'Team Email', 'Team Meeting', 'Team lunch', 'Offsite', 'Individual Action', and 'View Individual Profile'. The main content area has a blue header with 'SALES TARGET ACHIEVED 0%' and a calendar icon indicating 'Week: 1 | Day: 1'. Below the header are six employee cards for Paul, Choi, Hussain, Anthony, Adalene, and Liu. Each card displays a profile picture, name, title, and progress bars for Skill, Motivation, and Target Achieved. A callout box labeled 'Review Member Details' is positioned over the Skill bars. At the bottom, a green box contains instructions on how to use the 'planned leadership style' dropdown menu.

**Review Member Details**

**Instructions:** You have to commit to a 'planned leadership style' at the beginning of each week. Choose an appropriate style using the select box provided above on each employee card, depending on their current profile. Then select one action from either (a) Team Action or (b) Individual Action to advance the week and see the response of your decision. The list of team or individual action is provided on the left navigation panel. In case you are using mobile, click on ☰ icon on the menu bar to access the action list. Click on any action eg. 'Team Email' to see the options within them, then choose one option and click on 'Implement Action'.

# CONTACT

Email: [admin@mmts.org](mailto:admin@mmts.org)

Mobile: +91-96770-44366