



"If your actions inspire others to dream more, learn more, do more and become more, you are a leader."
- John Quincy Adams

Training Topics:

- Phases of Coaching
 - Preparing for Key Conversations
 - Setting the Intent
 - Understanding the Current Situation
 - Giving Feedback
 - Generating Options
 - Action Planning and Closing

- Decoding Performance
 - Understanding Potential
 - Removing Interferences
 - Removal of Biases while giving feedback

- The Feedback Process
 - Structure of effective feedback
 - Building on strengths
 - Encouraging growth and development
 - Case study: Giving Feedback
 - Understanding and using the SPACE framework

- Co-creating Action Plans:
 - Goals
 - Actions
 - Timelines

Training Hours:



Coaching and Giving Feedback



The duration of the training program will be 8 hours